Corrigan Sports Housing Policy

Corrigan Sports utilizes a modified "Stay to Play" policy, meaning, we do not employ full mandatory hotel compliance. Asking for a "minimum" room night commitment, allows us to provide the following,

Securing the event venue:

Competition for securing event venues in getting more difficult every year...

- The first step to secure venues, year after year, is showing the host city that we bring consistent economic value to the area and the most important way that the cities measure that is to count the "heads in beds"
- Utilizing a housing program, allows room nights to be tracked and reported to the host city, proving confirmation of the economic impact via hotel stays
- > Economic impact is often the determining factor in securing the host venue

More rooms for tournament participants that are geographically convenient:

- > A housing program allows us to secure enough rooms to meet the needs of the event
- These rooms are secured up to a year in advance. Thus, blocking other events or functions from taking rooms out of the available inventory needed for our event
- > Our hotels are conveniently located near our tournament venue
- > In addition, we can work with all hotels to make sure their rates are in line with one another

Guaranteed room types:

The room rate contracted <u>GUARANTEES</u> the room type you reserve. You will not book a double room and arrive to find that only king rooms are available.

Team room blocks:

With larger blocks, there is a much better chance that we will be able to keep your group together in the same hotel

It provides consistent and guranteed affordable group rates for everyone participating:

- We contract room blocks at confirmed, non-variable rates. There will be no movement in room rates based on supply and demand
- > Your group is GUARANTEED THE LOWEST POSSIBLE GROUP RATE over the event dates
- > Your group is guaranteed to NOT get bumped out of the hotel with our blocks